

**DELIVERING
ENHANCED
PROFITABILITY TO
LICENSED TRADE
ACCOUNTANTS**



Why do publicans, restaurateurs, hoteliers and club owners choose your accountancy practice?

1 Because you understand their business

2 Because you are geared up to help them to maximise their profitability

3 Because you specialise

THE POSITIVES

Specialising enables you to maximise your service and to really make a difference in the way the more general accountancy practice would struggle to do.

THE NEGATIVES

In some sectors, your customer base is declining – industry experts believe a further 5,000 pubs will close by 2018. Your pub customers operate in a hard-pressed industry and will welcome lower priced services.

In other sectors there are encouraging signs of growth such as branded-chain restaurants which is forecast for high growth in the next few years. How will your practice compete for this new business?

Imagine being able to offer competitive prices and yet not affect your bottom line. Consider taking on increased business without the investment in overheads.





How to make a difference to your bottom line?

QX Accounting Services provides dedicated outsourced accountancy services for accountants. Our pub accountancy team has extensive experience in this sector and is currently providing services to a number of licenced trade accountants.

“ We are specialist pub accountants and business advisors working exclusively in the licensed trade. QX has enabled us to offer a premium service offering genuine value for money to our clients. Thank you to all your staff. ”

Chartered Accountancy Practice, England

And why are your peer-practices outsourcing?

- + Like you they deal with high volume work which is repetitive and of little interest to their accountants as there is little technical work involved, resulting in high staff turnover.
- + As you know, the fees charged for book-keeping and management accounting are low compared to annual accounts and thus it is not cost effective to be undertaken by a qualified accountant.
- + The many repetitive processes involved are ideal for outsourcing.
- + They can offer their clients competitive rates whilst maintaining their bottom line.
- + They can take on additional business without the associated overheads.





What could QX Accounting Services do for you?

Our charges can deliver savings of up to 50% against your current costs. Not only that, your accountants will be able to focus on the elements of work that they can make a difference to, not the boring repetitive bookkeeping, VAT returns and so on.

MORE PROFIT AND HAPPY STAFF – CAN'T BE BAD

THE DIVISION

QX employs qualified accountants, bookkeepers, CAs and ACCAs who work from our modern and secure data centres. We ensure all of our people possess a mix of knowledge and experience which enables us to deliver a reliable outsourced accounting solution. All staff are trained in the new UK GAAP and IFRS reporting standards.

QX Accounting Services Ltd is a member of the ICAEW (Institute of Chartered Accountants in England and Wales) **and the ACCA** (Association of Chartered Certified Accountants).

Our accounting services are designed to support our accountancy clients to transform their business by reducing their costs and releasing time to focus on practice growth and not on clerical and back-end compliance functions. We operate under pre-defined SLAs and KPIs which enable our clients to stay in total control of their outsourced work.

SERVICES

We provide the full range of accountancy services, though our experience has shown that the following are of particular interest to licensed trade accountants:



Monthly/quarterly bookkeeping and VAT return



Monthly/quarterly management accounts



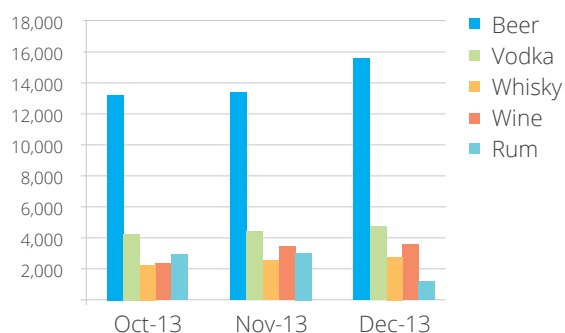
Payroll



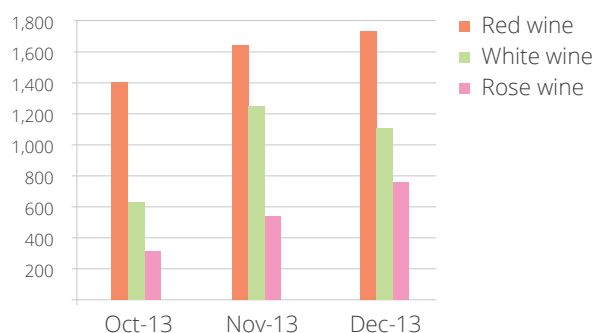
Annual accounts



SALES



To help you understand wine sales better we've classified them as follows:



THE BENEFITS FROM QX ACCOUNTING SERVICES

- + Save up to 50% against current costs for bookkeeping, VAT returns, monthly and quarterly management accounts
- + Fast turnaround enabling you to provide your clients with an improved service
- + No additional overheads
- + You can focus on getting more clients
- + We have expertise in catering to licensed trade accountants—we understand your model
- + Your staff turnover is reduced by the removal of repetitive work

To see a sample set of Management Accounts for a licensed trade, please visit our website at www.qxltd.com/licensed-trade

For further information on how QX Accounting Services can help you to deliver more profitable service to your licensed trade clients, please:

Call us on **0870 803 1033**

Email us at qxas@qxglobalgroup.com

Visit www.qx ltd.com/licensed-trade

**QX Accounting Services Ltd, Castle Chambers,
Off Mill Bridge, Skipton BD23 1NJ**

